



November 28, 2012

The Honorable Julius Genachowski, Chairman
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Re: DA 12-1863, IB Docket No. 12-340; RM-11683

Dear Chairman Genachowski:

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I appreciate the opportunity to once again comment regarding LightSquared. I STRONGLY support their License Modification Application currently pending before the FCC.

LightSquared is proposing a very well-reasoned plan to address past alleged issues. Their plan to adjust the spectrum they can use to deploy a nationwide mobile broadband network is a very wise alternative. The GPS issues that had been raised earlier are ameliorated and communities like mine across the country can immediately benefit from the significant 4G LTE service capacity LightSquared can bring to the marketplace in the near future.

Competition is the key. As a small business owner with a significant cell phone bill, I am acutely aware of the need for more competition – especially in the wireless broadband data market. What good is having a device that is LTE-capable when it costs too much to use it? It's akin to having a blazing-fast Xerox machine, but only being able to use it to print 10 pages a month because toner can only be bought from two vendors and they establish a very high price point. Now, here are a few outcomes if this trend holds up – 1) Businesses stop buying those machines and Xerox manufacturers stop innovating quality machines; 2) Only Fortune 50 companies can benefit from those machines; 3) Another supplier comes along that can sell toner comes along and provides competition that lowers the price; and 4) An innovator figures out a way to more efficiently use toner in the printing process. As a small business owner, outcomes 1 and 2 are unacceptable. Outcome 4 would be great, but uncertain. Outcome 3 is optimal and can be achieved through the lowering of barriers to entry.

Approving LightSquared will benefit anyone who uses a mobile broadband network. It will be good for businesses and the public in general. Thank you for your consideration and time.

Sincerely,

Sharon Castle
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P.O. Box 219
East Lansing, MI 48826
cc:

Senator Carl Levin
Senator Debbie Stabenow
Congressman Fred Upton
Congressman Mike Rogers